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## Gregory J. Williams

**Associate, Booz Allen Hamilton**  
**Certified Defense Financial Manager**

Mr. Williams has more than 28 years of professional experience in the Department of Defense financial management arena. Twenty-six of those years were as an officer with the U.S. Air Force, and the last two years as an Associate with Booz, Allen, and Hamilton where he's leading a 5-person strategic transformation team that's helping senior Air Force budget officials update/transform major budget processes, systems, and organizational structures. He is a Certified Defense Financial Manager (CDFM).

**Primary Skill Set**

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- ✓ Financial Management
- ✓ Organizational Design
- ✓ Strategic Planning
- ✓ Strategic Transformation

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- Former Air Force Colonel with 26 years of experience in the federal financial management environment – excellent knowledge of Air Force financial management functions and requirements; federal financial management laws and regulations; and Department of Defense planning, programming, budgeting, and budget execution (PPBE) processes and procedures.
- Significant experience with organizational restructuring, workforce development and assessment, strategic transformation initiatives, process improvement, cost reduction, performance analysis and assessment, strategic planning in financial management, and change management.
- Strong personal and professional values with demonstrated leadership abilities -- adept at leading people and planning, organizing, and driving project/program execution; excellent executive presence.
- Energetic ability to provide thought leadership and creative insights to help identify, clarify, and resolve complex financial issues critical to an organization's strategic success.
- Experienced mentor with talent to attract, develop, motivate, retain, and lead teams of highly qualified specialists to identify and achieve goals and objectives.
- Capable change agent skilled in designing and implementing strategic transformation initiatives, organizational design effectiveness, and project and program management.
- Successful leader of small, medium, and large (225+ person) financial organizations.
- Excellent written and oral communication skills, with demonstrated ability to interact effectively at all levels of management.
- Superb analytical and conceptual skills, with strong ability to structure and oversee sophisticated strategy-driven analyses.

**Credentials:** Masters of Science in National Resource Strategy ; Masters in Business Administration (MBA) ; Bachelor of Science in Accounting

**Experience:** Over 28 years of financial management experience in the federal government, to include complete oversight and management of all aspects of organization-wide financial services, systems, and reporting for large (13,000+ person) Air Force organizations.

**Clearance:** TS/SCI

### **BOOZ ALLEN HAMILTON EXPERIENCE**

Mr. Williams currently leads a 5-person strategic transformation team comprised of subject matter and change management experts providing advice and assistance to the Director of Budget Operations and Personnel (SAF/FMBO), U.S. Air Force, Pentagon. He and his team specialize in developing and implementing recommendations to assist Air Force financial management leaders fundamentally alter/realign major budget processes, systems, and organizational structures to better meet the demanding challenges and fiscal realities of the 21<sup>st</sup> Century.

## **EXPERIENCE PRIOR TO JOINING BOOZ ALLEN HAMILTON**

**Chief Financial Officer, Air Armament Center, Eglin AFB FL.** Served as CFO and Senior Financial Advisor for a premier 13,000 person Air Force acquisition and test organization. Led and motivated a busy, deadline-oriented team of 225+ financial management professionals. Provided (1) oversight and management of organization-wide financial activities, systems, and reporting; (2) advice on appropriation law, fiscal policies/procedures/controls, resource allocation, budget formulation, cost reduction, cost estimating, and cost & economic analyses; and (3) timely, accurate, and responsive financial reports and related management information. Directed and controlled daily financial management activities, to include (1) translating program requirements into approved budgets; (2) monitoring organization-wide financial execution; (3) providing cost analysis, cost estimating, and/or budget analysis support; (4) providing base-wide financial services (military pay, civilian pay, travel pay, and accounting liaison) to host and tenant organizations; (5) providing financial oversight of non-appropriated fund (NAF) activities; (6) organizing and training the 225+ financial workforce, to include training and deploying combat-ready forces to support and sustain worldwide military operations in accordance with national security requirements; and (7) planning and controlling the assignments and career development for personnel assigned to financial management positions throughout the organization.

**Student, Industrial College of the Armed Forces (ICAF), Washington, D.C.** ICAF prepares select military officers and civilians for senior leadership opportunities by conducting postgraduate, executive-level, broad-based courses of study and research in national security decision making. The curriculum focuses on the resource component of national security, preparing students to better understand, consider, and use the nation's resources in developing and implementing a national security strategy. Graduates are awarded a Master of Science degree in National Resource Strategy.

**Military Assistant to Assistant Secretary of the Air Force for Financial Management & Comptroller (SAF/FM), HQ USAF, Pentagon, Washington, D.C.** Hand-selected as personal representative of the Assistant Secretary (a political appointee equivalent to 4-star general who serves as the CFO for the U.S. Air Force). Assisted in the development, implementation, and executive management of programs and policies. Participated in executive discussions concerning business operations and future strategic initiatives. Served as first contact and liaison between the CFO and internal and external audiences on non-administrative issues. Informed others of the CFO's position on issues; transmitted directives, instructions, and assignments to subordinates; and monitored and assessed progress on initiatives, activities, and related matters. Coordinated front office management activities, providing work leadership and supervision for 4 support staff members. Duties involved work of a confidential nature, necessitating exposure to sensitive information and contacts requiring considerable discretion, sound judgment, and significant tact and diplomacy.

**Legislative Liaison, Office of Budget and Appropriations Liaison, HQ USAF, Pentagon, Washington, D.C.** Primary Air Force liaison with Congressional Appropriations and Budget Committees for the \$19B Operations and Maintenance and \$17B Military Personnel programs. Maintained direct daily contact with members of Congress, their personal staffs, and subcommittee professional staff members to justify and support Air Force programs. Worked directly with senior Air Force leaders, including the Secretary of the Air Force and the Chief of Staff to plan, develop, and implement strategies for gaining congressional approval of major programs. Prepared 3- and 4-star generals and civilian equivalents for congressional testimony.

**Commander, 375<sup>th</sup> Comptroller Squadron, Scott AFB, IL**  
CFO and Senior Financial Advisor to Wing Commander. Planned and directed daily activities of a 163-person team responsible for wing financial management activities, including \$150M wing operating and capital budget; program, progress, and cost/benefit analyses; funds certification; and disbursement and collection of \$7.2 billion in public funds.

**Numerous other financial management assignments at all levels of the Air Force.**